

John R. Kasich
Governor

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Director

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Millions of Dollars Available for Ohio Small Businesses

8th Annual Business Matchmaker provides Ohio small businesses networking opportunities

COLUMBUS –The Ohio Business Matchmaker Conference runs from Wednesday, March 27, 2013 to Thursday, March 28, 2013 from 7:30 a.m. to 4:30 p.m. at the Dayton Convention Center.

“This conference provides a convenient opportunity for small businesses to network with new customers and suppliers,” said David Zak, Chief of the Business Services Division. “These matches are an essential tool for small businesses to grow, expand and create new jobs.”

The purpose of the 2013 Ohio Business Matchmaker Conference is for Ohio small businesses to network with buyers and suppliers of goods and services. The participating buyers represent city, state, county and federal agencies, as well as prime contractors and other organizations with combined purchasing budgets representing millions of dollars in opportunities. This conference will help the agencies achieve their mandated contracting and subcontracting goals by identifying potential sources of supply.

In addition to one-on-one matchmaking meetings, the event offers training for small businesses on topics such as securing business with federal government prime contractors, expanding sales through exporting, opportunities for veterans and other business opportunities.

“The Matchmaker is an excellent way for small businesses to meet potential buyers of their products or services,” said Kenneth Klein, Deputy District Director of the U.S. Small Business Administration Columbus District Office.

Last year more than 1,140 participants, including more than 1,150 individual small businesses, took part in one-on-one meetings with more than 250 buyers.

Sponsors of the event include the Ohio Development Services Agency’s Office of Business Assistance and Small Business Development Centers Network of Ohio, along with Check Ohio First. The Small Business Administration Columbus District Office is a participant of this event.

For more information about the Ohio Business Matchmaker Conference, visit www.ohiobusinessmatchmaker.com or contact the Ohio Small Business Development Center at (614) 466-2711.

*The **Office of Business Assistance**, located within the Ohio Department of Development’s Business Services Division, provides resources to create, grow, and develop Ohio’s small- and minority-owned business community, as well as provide export assistance to Ohio companies.*

*The **Ohio Development Services Agency** works with partners across business, government, academia, and the nonprofit sector to build strong communities that support job creation. Development provides financial, informational and technical assistance to those making an investment in Ohio, ensuring a vibrant economic future for all Ohioans. Visit www.development.ohio.gov. Also, follow us on Facebook www.facebook.com/OhioDevelopment and Twitter www.twitter.com/OhioDevelopment.*

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